

Top Ten Transferable Skills Most Likely to be of Interest to Employers



Analytical/ Problem Solving

- Anticipates problems before they become problems
- Recognizes need for more information before a decision can be made
- Clari es problems or situations
- · Gathers information from people by talking to them or interviewing them
- Breaks principles down into parts
- · Reviews large amounts of material and extracts essence
- Sees & de nes cause & e ect relationships, traces problems to their source

Flexibility/ Versatility Skills

- Can improvise on the spur of the moment
- Creative, perceptive
- Willing to experiment with new approaches, ideas or procedures
- Derives things from other's ideas

Interpersonal Skills

- Inspires trust in the mind of others
- Sensitive to the needs of others
- Listens intently & accurately
- Conveys understanding, patience, and fairness
- Tactful, diplomatic and discrete
- E ective in dealing with di erent kinds of people
- Easy to get along with



Oral and Written Communication Skills

- Expresses self clearly & e ectively
- · Can explain di cult or complex ideas & concepts clearly
- Explicit and concise writing skills
- Flair for writing interesting reports
- Good listener
- Courteous & respectful of others

Enthusiasm/ Motivation

- Looks for more responsibility
- Ready to try new things
- · Committed to personal growth & learning
- Learns from examples of others

Organization/Planning skills

- · Organizes materials & information in a systematic way
- Brings order out of chaos
- Co-ordinates operations or details
- Handles several tasks at once
- · Works e ciently and e ectively under pressure
- Brings people together in a co-operative e ort



Time Management Skills

- · Sets goals systematically
- · Sets priorities from competing requirements
- Meets deadlines

Leadership Qualities

- Takes the initiative in developing relationships
- · Facilitates group discussion; gets diverse groups to work together
- Promotes ideas e ectively without tearing down competing ideas
- Motivates others and stimulates them to action
- Adept at con ict management
- Mediates between groups or individuals
- · Works without supervision
- Acts decisively

Self-Starter

- Performs with minimum supervision but knows when to ask questions
- Responds well to the unexpected
- Uses imagination and creativity
- · Takes action to achieve a goal beyond what is called for

Team Player

- Able to put self in someone else's shoes
- Willing to share credit with others and express appreciation
- Collaborates with colleagues
- · Sensitive and responsive to people's feelings

